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MEDICAL AND LEGAL MALPRACTICE, COMMERCIAL LITIGATION, INTELLECTUAL PROPERTY, DEFAMATION

Firm Lawyers From Left: Lauren A. Cates, Kathleen Milsark, Julia H. Haines, James A. Wells, Clifford E. Haines, Andrew A. Chirls, Patrick C. Campbell, Danielle M. Weiss

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CLIFFORD E. HAINES FOUNDED HAINES & ASSOCIATES IN 2004 AFTER representing catastrophically injured people in malpractice and product liability suits for 30 years. The firm engages in a broad variety of complex civil litigation, including medical and legal malpractice, commercial litigation, intellectual property and defamation.

"IT IS CRITICAL TO BE INNOVATIVE AND PROGRESSIVE," HAINES NOTES. "Change is always difficult, but it is necessary to adapt to a constantly evolving marketplace. We are therefore developing a greater focus on social media to convey our message that we can provide solutions when litigation appears to be the way to solve an emerging problem."

THE FIRM'S TALENTED ATTORNEYS SUCCESSFULLY RESOLVE CASES BY ENGAGING IN comprehensive planning at the outset. They keep the potential jury in mind throughout the discovery process and development of a case, gearing arguments toward a theory that will be persuasive in the courtroom.

"AS A LAWYER YOU APPRECIATE THAT THE END RESULT OF LEGAL DOCUMENTS, agreements, and relationships can be litigation," Haines says. "If you question what the potential outcome will be down the road, you'll be better prepared to reach that end."

HAINES' FOCUSED APPROACH TO EACH CASE ACCOUNTS FOR THE CONSIDERABLE recognition he has received as a litigator. He has chaired many

committees for the Philadelphia Bar Association and is a former Chancellor of the association. He has acted as a delegate to the American Bar Association, served as a past President of the Pennsylvania Bar Association, and was invited to join the prestigious International Academy of Trial Lawyers and the American College of Trial Lawyers. He is also a member of the Million Dollar Advocates Forum and has been selected annually for inclusion in *Pennsylvania Super Lawyers* since 2004. Haines' passion for the law has led him to make time for teaching and pro bono work.

"I LOVE THIS PROFESSION AND THE VEHICLE THAT IT PROVIDES TO CREATE ORDER in society, so it's easy for me to get involved in all aspects of the law," he says. "Sometimes I can be aggressive to a fault, but aggressiveness is always a manifestation of passionate belief in yourself and your cause, and people who are passionate and aggressive about what they want frequently get that."

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METHODOLOGY

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UNAFRAID OF CASES AND CLIENTS IN THE SPOTLIGHT

Clifford Haines' spent much of his 40-year career focusing on medical malpractice and catastrophic injury, but he's recently earned a reputation for helping high-profile clients who have been treated unfairly amidst public controversy



Michael Pilla

Cliff Haines is best known among lawyers in the Philadelphia area for his willingness to take high-profile, controversial cases before a jury. If people in the public light find themselves at the center of controversy, they're likely to consider Haines as an attorney who will fight as persistently as necessary to clear their names. "Many of the clients we work with are people who have found themselves under public scrutiny for things that they didn't do, or that were grossly exaggerated or misrepresented," he says. "These cases make claims of civil rights violations against them by people in positions of authority."

Haines, and his eight-year-old practice of six lawyers, took on one of its most closely watched cases yet last year. Carl Greene, the former executive director of the Philadelphia Housing Authority (PHA), sought Haines' help after he was fired by the PHA's board of directors following accusations of sexual harassment and audits by an inspector general. In response to the firing, Haines filed a lawsuit against the PHA for terminating Greene without due process. "The story became a cause célèbre, in part because of media interest and because of public comments made by the chairman of the board," says Haines. "Carl was terminated, from our standpoint, without sufficient cause and without the ability to defend himself. And that's damaged his career to the point he can't move on professionally."

The Greene lawsuit is still pending in federal court and is currently in the midst of the discovery process. Haines says he's spent much of the last year overseeing the handling of the case, and he expects to spend much more in the coming months.

While the Greene case has attracted an exceptional amount of public interest, it's typical of the cases for which Haines has earned a reputation. "As much as I may think some of the litigation I try should be resolved before a trial, many of the cases I take are likely to be headed to court," he says. "It's generally known in Philadelphia that I'm not shy about trying cases that are headed before a jury."

Another case that reflect Haines & Associates' specialty in high-profile cases is its recent defense of a senior vice president of Marsh & McLennan who was indicted by Eliot Spitzer. "He was left hanging in the wind for four years before the charges were finally dropped," says Haines. Another of his specialties is libel. One such notable case

was brought against Penguin Press for the mischaracterization of his client in the nonfiction book *Murder Room*.

Not all of Haines & Associates' cases involve such powerful players and so much media attention, however. In fact, Haines & Associates' core focus is on professional liability cases. Much of Haines' career has been focused on cases based on the tort litigation

system involving catastrophic injury and medical malpractice. "In my judgment, it is most satisfying to represent someone who has been injured physically or professionally and who has suffered some substantial loss or trauma," says Haines. "Someone in such a situation needs to be able to successfully win that case, or have some favorable outcome, in order to return his or her life to some semblance of normality."

Haines has been practicing law for 40 years, and he's had a wide range of experiences during that time. After receiving a JD, cum laude, from the Ohio State University College of Law, he began his legal career serving in the Philadelphia district attorney's staff under Arlen Specter. He worked alongside another rising star, Ed Rendell, who later became district attorney and then Pennsylvania's governor. Haines was chief of the homicide unit, and he prosecuted numerous high-profile murder cases, including one that led to a death penalty sentence.

After nine year with the DA's office, he moved to the firm Litvin, Blumberg, Matusow & Young, where he practiced for the next 24 years, before starting his own practice. During the span of his career, Haines has received numerous awards and honors. In recognition for the large settlements he has won for clients, he has received membership in the International Academy of Trial Lawyers and the American College of Trial Lawyers.

Throughout his varied experiences practicing law, Haines has been guided by a commitment to basic principles underlying the legal system. "I have a passion for the concept of law, and I have a passion for the idea that society is governed by the rule of law," he says. "One of the core values I have is the importance of adhering to rule of law and respecting the judiciary and legal system to enforce the law and make it work fairly."

—Zack Anchors

"MANY OF THE CLIENTS WE WORK WITH ARE PEOPLE WHO HAVE FOUND THEMSELVES UNDER PUBLIC SCRUTINY FOR THINGS THAT THEY DIDN'T DO, OR THAT WERE GROSSLY EXAGGERATED OR MISREPRESENTED."

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CLASS ACTIONS & CATASTROPHIC PERSONAL INJURY

Shabel & DeNittis, PC is a premier firm in New Jersey and Pennsylvania for matters ranging from high-profile national class actions to catastrophic personal injury cases.

Throughout the years, the firm has achieved precedent-setting results for its clients, including landmark decisions on previously untried issues. Attorneys at the firm, who have more than 70 years of combined experience, have helped Shabel & DeNittis earn a nationwide reputation for taking on big companies that put corporate profits ahead of consumers' health and well-being.

"Our philosophy is that we can maximize results for our clients by accepting a limited number of cases and thoroughly preparing every case for trial," says partner Stephen P. DeNittis. "That way, we are never forced to settle."

In the past 10 years alone the firm has recovered more than \$70 million for consumers. Some of its most notable cases include a \$43.5 million recovery for more than 22,000 Merrill Lynch brokers over alleged wage and hour violations; a \$9 million settlement to reimburse the more than 170,000 consumers who purchased alleged bogus coins sold to commemorate the 9/11 tragedy; and a \$7 million recovery for an injured worker in a slip and fall case—the largest slip and fall recovery in New Jersey.

Given these significant results, the firm's attorneys have received a great deal of recognition for their excellence in the profession. They have been named South Jersey's Top Attorneys by *SJ Magazine* and *South Jersey Magazine* in the areas of products liability, personal injury, and class actions. Members of the firm have also been recognized in *New Jersey Super Lawyers* since 2006 and have been AV® Preeminent™ rated by Martindale-Hubbell®.



From Left: Stephen P. DeNittis,
 Norman Shabel, Joseph A. Osefchen

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As it celebrates its 30th year, Leonard, Sciollo, Hutchison, Leonard & Tinari, LLP is proud of the extraordinary breadth of its practice and its proven ability to handle the most demanding of matters while maintaining the benefits of its boutique size. Clients include individuals, small businesses, and *Fortune 500* companies. Founding partner John Leonard observes, "Many people think that to get truly sophisticated legal service you have to go to a large firm, but the fact is that we've been able to successfully address the most complex legal issues efficiently and far more economically than you would expect from a larger firm."

The firm's practice includes a strong foundation in civil litigation. The firm's attorneys have successfully tried cases involving catastrophic personal injuries, breach of contract, insurance bad faith, civil rights, employment matters, and intellectual property. The firm recently secured seven-figure jury verdicts in matters involving both personal injuries and commercial disputes.

Clients have entrusted the firm with guiding them through the most demanding business transactions. In the past year alone, the firm completed nearly \$300 million in business transactions and \$100 million in real estate dealings involving both domestic and international entities. The firm's largest transaction this year was a \$105 million acquisition of a company with more than 100 wholesale outlets. The firm completed the transaction, which required federal approval, in about 40 days. Mr. Leonard notes, "Our demonstrated ability to handle the most complex litigation and transaction work provides clients with the confidence to call on us for virtually any business matter that may arise."

The firm also provides estate planning and sophisticated wealth transfer solutions.



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When Edith A. Pearce founded The Pearce Law Firm in 2002, she established a resource for victims of personal injury and employment issues. "My clients have had their lives completely turned upside-down, and it's gratifying to be able to resolve what they might view as insurmountable issues," she says.

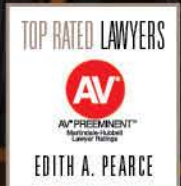
Pearce's comprehensive experience provides clients with a competitive advantage in maximizing their recovery. She began her legal career as a trial lawyer, first for an insurance company and later for a defense law firm "I know how to tear a case down," she notes, "so therefore I know best how to build it."

In recognition of her skilled advocacy, Pearce has been AV® Preeminent™ rated by Martindale-Hubbell® and included in *Pennsylvania Super Lawyers*. She is also a member of Mensa, the international high IQ society, and provides legal commentary for a number of television programs. Still, she is best known for the personal attention she brings to each case.

"I really get to know my client's plight, so that I can clearly identify the legal issues and fully convey the damages," she says. "Clients tell me that they appreciate the combination of intellect and client care that I bring. Also, I think that, as a woman, I have an advantage because clients are more willing to open up to me."

Indeed, Pearce has a reputation for focusing on the needs of her clients. In a case where a recently divorced and remarried father of six was killed in a tractor-trailer accident, she ensured that the children received separate representation during the ensuing litigation. "It was a complicated case of damages, and I worked very hard to make sure that the children's interests were best served." The case recently settled for \$2.2 million.

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—Sean Stonefield

Alan Fellheimer can be reached at alan@fellheimer.net.

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From Left: Stephen P. DeNittis,
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Jerald David August, Co-Chair of the Taxation & Wealth Planning Department at Fox Rothschild LLP and a nationally recognized tax lawyer, advises clients on the tax impacts of structuring international and domestic business transactions. He also advises high net worth individuals, both U.S. citizens and nonresidents, on estate planning matters. He is further engaged in tax controversy and litigation matters.

August, who graduated from the Wharton School of the University of Pennsylvania, received his law degree from the University of Pittsburgh School of Law and his LLM in Taxation from the New York University School of Law. After practicing tax law for 10 years in Palm Beach, he was admitted as partner in the Miami firm Steel Hector & Davis in 1986. In 1988, he founded his own firm, a tax law boutique, which in 2005 merged with Fox Rothschild, a national law firm with more than 500 lawyers in 17 cities across the country.

August, who grew up in Wynnewood and is a proud alumnus of Lower Merion High, centers his practice at Fox Rothschild in Philadelphia and resides in Haverford, Pennsylvania, with his wife, Susan. He also practices at the firm's West Palm Beach office and maintains a residence in Jupiter, Florida.

August is an active member of the American Law Institute and has published numerous articles on federal taxation for national law journals. He has made presentations for the American Law Institute, the Tax Section of the American Bar Association, the New York University Federal Institute on Taxation, the New York University Graduate Tax Law Program, and the Tax Sections of the Philadelphia, Pennsylvania, and Florida Bar Associations. He is the Editor-in-Chief of the *Journal of Business Entities*, a leading national tax publication, and a former Editor-in-Chief of *The Tax Lawyer*, a leading tax law review. He has been frequently selected for inclusion in *Super Lawyers* and *The Best Lawyers in America*. He also publishes a blog on Federal Taxation at Fox Rothschild's website.

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From its location atop One Liberty Place in the heart of downtown Philadelphia, the 10-lawyer firm mainly handles complex commercial, business, banking, and construction litigation and transactional matters. "We bring to our cases efficiency, creativity, and an unparalleled commitment to excellence," notes Helen Braverman, adding, "Nothing but excellence will do."

Attorneys at the firm include some of the most respected lawyers in the region, many of whom have been recognized as leaders in their fields. For example, four of the firm's attorneys are AV® Preeminent™ rated by Martindale-Hubbell®: David Braverman, John Kaskey, Helen Braverman, and Lloyd Zane Remick. In addition, all four attorneys have been included in *Pennsylvania Super Lawyers*, with Christopher J. Cabott named in the 2010 edition of *Pennsylvania Rising Stars*.

"All of us have sophisticated backgrounds and big firm training," says David Braverman. "But we've brought our skills to this small firm environment because its intimacy affords us the ability to respond flexibly to our clients' needs."



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As the head of the *Employment Litigation* practice, he battles for employees and employers in wrongful discharge, civil rights, restrictive covenant, trade secret, and other disputes. Leading the *Executive Compensation* practice, he structures and tenaciously negotiates employment and separation packages for high-ranking business executives and professionals.

Debbi Weidman heads the *Special Education* practice, fighting for disabled children and their parents to obtain appropriate programming, placement, and compensation from school districts throughout Pennsylvania. As the leader of the *Real Estate* practice, she represents businesses and individuals in matters including the purchase and sale of commercial and residential property, and lease negotiations for both landlords and tenants.

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Paul J. Winterhalter is the principal of the Law Offices of Paul J. Winterhalter, P.C. His firm has offices located in Philadelphia and Marlton, New Jersey. Winterhalter concentrates his practice in the areas of corporate

restructuring, business workouts, and general commercial litigation. He focuses his practice on the representation of businesses requiring financial restructuring and Chapter 11 bankruptcy relief. Winterhalter also has a significant practice centering on sophisticated individual bankruptcy proceedings and issues. Winterhalter is a 1983 graduate of Temple University Beasley School of Law and is a member of the American Bankruptcy Institute. He is a licensed practitioner in the states of Pennsylvania and New Jersey. Winterhalter has substantial experience in Chapter 11 bankruptcy cases both from a trial and an appellate perspective. His experiences include arguing in the case of *Begier v. IRS* before the U.S. Supreme Court and multiple precedential bankruptcy proceedings before the Third Circuit Court of Appeals.

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QUI TAM LITIGATION, WHISTLEBLOWER LITIGATION, WAGE AND HOUR LAW

Eric L. Young is a seasoned trial lawyer with a distinguished track record in whistleblower litigation and class

actions. In addition to securing the *first ever* mandatory tax fraud whistleblower reward (\$4.5 million, or 22% of the IRS' total amount recovered), Mr. Young has represented whistleblowers in several of the nation's largest *qui tam* recoveries under federal and state false claims acts. Some recent significant recoveries include *U.S. ex rel. Kruszewski v. Pfizer* (2009) (\$2 billion in criminal and civil fines); *U.S. ex rel. Lucia Paccione v. Cephalon Inc.* (2008) (\$425 million in a civil settlement); *U.S. ex rel. Williams v. Renal Care Group* (2010) (\$82 million judgment). Prior to entering private practice, Mr. Young served as General Counsel for the UFCW Local 1776, one of the largest local unions in the nation.

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Marc B. Zingarini has more than 30 years of trial experience. During that time, he has been responsible for trying more than 120 jury trials in various courts

throughout the states of New Jersey, Pennsylvania and New York. He has defended clients in a wide range of industries including transportation, banking, financial services, accounting, retail, manufacturing, construction, operators of recreational and sporting facilities, and residential/commercial property management. Mr. Zingarini has handled actions involving claims of general liability, fire loss, property damage, wrongful death, professional liability, products liability and liability arising out of the criminal conduct of third persons. Mr. Zingarini is also a member of the Million Dollar Advocacy Forum, which recognizes attorneys who have had the distinction of obtaining a jury verdict in excess of \$1 million.

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